



Circle of Stars and Presidential Director Program

Circle of Stars Recognition Program

Team National is proud of our hard working IMDs. We want everyone to be recognized for all their efforts in building their businesses and building their teams!

Believer: Is the first level in the Circle of Stars. This IMD has made two sales, one on the left and one on the right, and is bonus qualified. This IMD has demonstrated their belief in themselves, the company and our membership, by selling two memberships.



Achiever: Is the second level. This IMD has received their first check for a five and five progression. They are working at helping their new teammates become bonus qualified so that they may be recognized as Believers.

Team Leader: Is the third level. This IMD has completed their first ten and ten progression and are demonstrating their leadership by building a team and teaching them our duplicatable system.

Rising Star: Is the fourth level. This IMD has completed their second ten and ten progression and are on their way to Presidential Director!

Presidential Directors and Bronze Presidential Directors will now receive a certificate of achievement as well as their presidential pins at the next National Convention.

We invite you all to join the Circle of Stars!

Presidential Director Recognition Program

All Independent Marketing Directors (IMDs) with Team National will have the opportunity to participate in a Presidential Director Bonus Program designed to reward the IMD for growth in the sales volume of their entire organization. There are 5 levels of Presidential Director (PD) designations are as follows:

<u>STATUS</u>	<u>QUALIFICATION</u>
PRESIDENTIAL DIRECTOR	You become a PD when you receive three 10 and 10 Progression Bonuses.
BRONZE PRESIDENTIAL DIRECTOR	Help two personally hosted IMDs in your organization attain PD status.
SILVER PRESIDENTIAL DIRECTOR	Help four personally hosted IMDs in your organization attain PD status.
GOLD PRESIDENTIAL DIRECTOR	Have six personally hosted IMDs in your organization attain PD status.
PLATINUM PRESIDENTIAL DIRECTOR	Have 10 personally hosted IMDs in your organization attain PD status.

Presidential Director Bonus Program:

The Bonus Compensation is paid on a weekly basis and based on new Retail Membership sales made by IMDs in the hosting lineage of the Presidential Director being paid. Hosting lineage refers to an IMD's entire organization, not placed by an upline. A PD's status continues through the pay period in which they graduate to the next level. The bonus payment structure will be shared with any Presidential Director IMD in your hosting lineage between yourself and the placed sale.

For example: If you are Bronze and you make a personally hosted \$2195 sale, no matter where you place it in your organization, you'll receive the full \$40 Presidential Director Bonus. If you are a Bronze and a \$2195 sale is made by someone below you and a Presidential Director between you and the sale, you will earn \$20 and the presidential will receive \$20. You split the Presidential Director Bonus with your Presidential Directors in your organization.

The maximum compensation to be paid to each level of Presidential Director is as follows for each new retail sale in the PD's hosting lineage:

Bonus Amount

STATUS	\$795 full pay	\$2195 full pay
PRESIDENTIAL DIRECTOR	\$10	\$ 20
BRONZE PD	\$20	\$ 40
SILVER PD	\$30	\$ 60
GOLD PD	\$40	\$ 80
PLATINUM PD	\$50	\$100
PLATINUM OVERRIDE	\$ 5	\$ 10

Presidential Director Awards Program

All Independent Marketing Directors (IMD's) have the opportunity to be awarded a Presidential, Bronze, Silver, Gold and Platinum Pay Point. When an IMD attains the Presidential level they may ratchet the Presidential Pay Point below their 000 Pay Point, on their weak side be it left or right side. Points that were created prior to placement of this Pay Point will hold and count on the new Pay Point. A new retail membership sale must accompany your request to place this Pay Point.

These Pay Points all earn \$2500 for each 10 and 10 progression (\$1500 pay progression and \$1000 hosting bonus, paid at the same time).

When an IMD attains the Bronze level of achievement, the Bronze Pay Point is awarded and may be ratcheted under the 000 Pay Point on the opposite side of the Presidential Pay Point (001 or 002). Points that were created prior to placement of this Pay Point will hold and count on the new Pay Point. A new retail membership sale must accompany your request to place this Pay Point.

When you reach Silver, Gold and Platinum Presidential Director levels you will be awarded an additional Pay Point for each level, which you can ratchet above the 001 and 002. A new retail membership sale must accompany your request to place this Pay Point. Points that were created prior to the placement of these additional Pay Points will hold and count on the new Pay Point.

The Presidential and Bronze Presidential Pay Points (001 and 002 Pay Points) and the \$2500 Business Centers (101 and 102 Pay Points) may be used to graduate through the PD levels. When these Pay Points earn three 10 and 10 Progression Bonuses they will graduate you to the next PD level. These four Pay Points count towards the personally hosted IMD Qualifications needed to move thru the Presidential levels.

For Example: In reaching Platinum, an IMD may use the Presidential and Bronze Presidential Pay Points (001 and 002), the \$2500 Pay Points (101 and 102) and 6 personally hosted IMDs. They can only count once for this purpose. Other Pay Points such as the Silver 003, Gold 004 and Platinum Presidential 005 can be used as part of the eight more to graduate to Double Platinum status.

When any Pay Point has been earned, it may be placed anywhere the IMD chooses in any available position in their organization. This Pay Point may also be "ratcheted" into the existing organization if the form submitted by the IMD is accompanied by a Retail Membership sale. Please refer to the "**Presidential Business Center Placement Request Form**" below. This form must be mailed or faxed, along with the appropriate paperwork, to the Team National Corporate Office.



Presidential Business Center Placement Request Form

8210 W. State Rd. 84, Davie, FL 33324 • 954-584-2151 • Fax: (954) 584-5996

When any Pay Point has been earned, it may be placed anywhere the IMD chooses in any available position in their organization. This Pay Point may also be “ratcheted” into the existing organization if accompanied by a Retail Membership sale. Please complete this form and mail or fax, along with the Retail Membership sale, to the Team National Corporate Office. Please refer to Team National Compensation program for rules for placement of awarded Pay Points.

Submitted by: Name (Please Print): _____ ID#: _____ - _____ - _____

In the space below, please include a drawing with ID numbers and names for proper placement.

NOTE: The ratcheting of any awarded Pay Point requires that a Retail Membership Sale be attached to this Request Form.

Please “Ratchet” my (check one):

PRESIDENTIAL 001

SILVER 003

PLATINUM 005

BRONZE 002

GOLD 004

Dbl. PLATINUM 006

Bonus Pay Point in under the existing Pay Point owned by:

Name: _____ ID# _____ - _____ - _____ into the

Weak Side and place my New Membership Sale:

Name: _____ ID# _____ - _____ - _____

(Application attached) in an empty leg of the Bonus Pay Point I am or ratcheting.