

Team National Income Earnings Disclosure 2016

Team National (TN) has created this Income Earnings Disclosure to help individuals understand the compensation they can earn as a TN Independent Marketing Director (IMD). Yet, each IMD's experience and success or lack thereof will vary based on the time, effort and leadership put forth in building their business. If you are someone that seeks to build a part-time or full-time income, we want you to have realistic expectations of your possible earnings.

Distributor Level	Total Number of Distributors at this Level	Percent of Active Distributors	2016 Annual Gross Income (U.S. Dollars)		
			Low	Average	High
Representative	38,017	78.4%	\$0	\$0.30	\$250
Believer	3,346	6.9%	\$0	\$60	\$5,055
Achiever	1,628	3.4%	\$0	\$361	\$6,600
Team Leader	2,308	4.8%	\$0	\$476	\$9,671
Rising Star	764	1.6%	\$0	\$1,576	\$44,825
Presidential	1,757	3.6%	\$0	\$2,827	\$46,410
Bronze	350	0.7%	\$0	\$10,953	\$99,948
Silver	134	0.3%	\$0	\$19,170	\$121,291
Gold	77	0.2%	\$0	\$37,947	\$183,899
Platinum	78	0.2%	\$0	\$75,381	\$423,511
Double Platinum	35	0.1%	\$1,178	\$272,240	\$1,131,911

The income in the chart is for all active U.S. TN IMDs who were eligible to earn downline commissions in 2016. An "Active Independent Marketing Director (IMD)" is defined as a distributor that is currently registered as eligible to represent TN to market and sell TN products and services, and to sponsor a downline sales organization. Active, for these purposes is merely to show existing distributors of TN.

In 2016, 13.83% of all active distributors received commission or bonus income, and 86.16% of all active distributors received no income at all.

The earnings of TN's distributors in this chart are not necessarily representative of the income, if any, that a TN distributor can or will earn through the compensation plan. These figures should not be considered as guarantees or projections of actual earnings or profits. The information above does not deduct expenses incurred by the distributor. Success with TN results only from successful sales efforts, which require hard work, diligence, and leadership. Your success will depend upon how effectively you exercise these qualities.

* The above income includes contest prize money earned but does not include the value of any trips awarded or any rebates from the Big N Market Place.

**The above income for the Platinum and Double Platinum levels include leadership bonuses, combined business centers and leadership meeting attendance bonuses.